

Sydney Shade Sails (NSW) Pty Ltd

Capability Statement



Commercial Works

Proximity

Located in Peakhurst, NSW, Sydney Shade Sails is central to most of Sydney.

Experience

Drawing on the wealth of 22 years of experience in the shade sail industry our Director, Leonard Collins, brings to the business, we have experience and knowledge in the design, manufacture and installation of quality shade structures for commercial purposes.

We have built many shade structures of varying sizes and complexity, from bespoke residential projects, through to high scale industrial projects and everything in between.

Some commercial projects we have undertaken:



Quality Products and Service

Focusing on quality and durability, our shades are built with the best quality materials available for your job. We use Architectural Grade shade cloth and focus on achieving a high quality finish to our work.

Along with the span shade design, as depicted above, we also create arched canopies and shade sails to meet the particular needs and expectations of our customers.

Our staff pride themselves on their ability to communicate with you at all stages of the production process, from design through to installation of your shades.

Key Personnel

Leonard Collins

Company Director

Leonard comes with 22 years experience in the industry, beginning as an apprentice in ship sailmaking. After completing the apprenticeship, Leonard was lucky enough to train with an even more experienced sail maker who worked with many international sailmakers including an Americas Cup winning team. Building a great understanding of materials and construction of strong lightweight sails made with quality materials and flawless techniques to construct extremely sound sails formed the basis and understanding to the field of shade sails for him, and he was able to then develop his knowledge further, cutting his teeth in the shade sail industry on custom made projects and growing from there. 22 years on Leonard has a wealth of projects under his belt and many happy customers.



Guy Allen

Operations Manager

In the role of Operations Manager for 2 years, and an installer for 1 year prior to that, Guy comes to us from Sailing where he has honed his sail handling, mentorship and leadership skills. He is a competent manager who has seen many large scale commercial projects to fruition and leads his team of capable installers to produce quality products for our customers.



Serena Collins

Estimator

Serena has been an Estimator for a number of years and brings a wealth of knowledge of shade sail design experience to our customers with 11 years experience in the industry. She enjoys seeing her aesthetic designs come to fruition for her clients.



Accreditation

- Fully Licensed - Contractor License No. 263830C
- Member of the Master Builders Association
- Member of the Lightweight Structures Association of Australia
- Member of the Specialised Textiles Association

Major clients

- NSW Sport
- Lane Cove Council
- Catholic Education Office
- AssetLink
- Next Construction
- Vitex Pharmaceuticals
- Wollongong University
- NSW Department of Education
- CBC
- Total Construction
- Only About Children

Why people do business with us

Sydney Shade Sails produces a high quality product, built to last. Our reliable technicians work hard to ensure that every shade sail we make exceeds your expectations. Our strengths are innovative design, durability in product to produce an aesthetic shade structure at a fair price.

With years of experience working on high end commercial projects with clients who demand quality shade sails delivered in a timely manner.

Fully up to date with Public Liability Insurance and Workers Compensation Insurance, you can rest assured that your project is in safe hands.

Contact details for key personnel

Guy Allen - Operations Manager - 0404 602 868

Serena Collins - Estimator - 0424 067 653

Sarah Billington - Sales and Marketing Manager - 0420 260 505

Office - 02 9592 0401



Staff development and training policies

We have a training fund with TAFE NSW set aside for the training of our staff. We like to keep our staff up to date. We have schedule training such as Safety at Heights, Working in Confined Spaces and undertake a gap analysis on the skill sets of our staff to find and remedy missing skills.

Occupational Health & Safety

Sydney Shade Sails aim create a safe and healthy workplace and environment for Sydney Shade Sails (NSW) Pty Ltd Employees, Contractors, Visitors and other persons to a Sydney Shade Sails (NSW) Pty Ltd work site or workplace and as such have defined duties set out in policy with regards to the prevention of workplace injuries and illness. The overall standard Sydney Shade Sails (NSW) Pty Ltd is striving for is zero injuries in the workplace.

